

# First Protected Cell Captive Insurer Established in Jersey



Richard Packman, Managing Director of Vantage

Vantage Limited has formed the first protected cell captive insurance company in Jersey. Black Pearl Insurance 1 PC will insure the professional liability risks for a financial services business.

Vantage already manage a number of

captive insurance structures from their offices in St Helier Jersey, but this is the first cell of an insurance protected cell company to receive regulatory approval from the Jersey Financial Services Commission ("JFSC").

The captive is a cell of Vantage's own in-house protected cell company - Black Pearl Insurance (Jersey) PCC. It has been set up for the Polygon Group and will act as a captive insurance company for some of its Professional Indemnity and Directors' & Officers' risks.

Vantage are Jersey's first specialist insurance management firm and have been working to develop the captive insurance sector in Jersey.

In conjunction with Jersey Finance (the island's promotional body for the financial services sector) and the Jersey International Insurance Association, Vantage has also been working to establish the Island as a recognised jurisdiction for international insurance business.

Richard Packman, Managing Director of Vantage Limited commented :

*"We are delighted to have been appointed to establish and manage Jersey's first insurance protected cell. Protected cell companies have been widely used by the other financial service sectors in Jersey since the legislation was passed in 2006. This is an exciting development for ourselves and indeed Jersey's insurance business as a whole and is the first of what I hope will be numerous other captive insurance cells set up here".*

*"This is testament to both Vantage's, and Jersey's as a whole, growing reputation in the international insurance arena and the interest that the Island is starting to receive for its captive insurance services."*

## Captive Insurance

Captive insurance vehicles can provide alternatives to the traditional insurance market and offer opportunities for organisations to form their own insurance company to underwrite their own risks. This can be by means of a "pure" captive, or the use of cells in a Protected Cell Company (PCC) or Incorporated Cell Company (ICC).

The conventional insurance market can be a cumbersome and inflexible risk management tool and creating a captive can offer a superior alternative to the traditional insurance market. It can allow companies to benefit in the underwriting profit from an insurance programme, reduce their overall insurance costs, design their own policy wordings and also offer an effective solution where the traditional insurance market is applying restricted cover or too high premium charges.

The use of a cell within a cell company can provide access to a self-insurance solution for entities for which it was previously uneconomic. Typically this solution may suit small and medium sized companies where there are cost efficiencies over a stand-alone captive. Many entities may wish to manage their risk(s) in a proactive manner but do not have the size of premium spend, nor the capital, to establish the own individual captive insurance company. A cell may also benefit larger organisations who wish to benefit from the reduced administration and management time of owning a "pure" captive.

## Vantage Limited

Vantage is a specialist insurance and financial services company offering a bespoke range of products and services to a wide range of professional, corporate and private clients from their offices in St Helier, Jersey, Channel Islands.

Vantage are Jersey's first specialist insurance manager and are able to provide alternatives to the traditional insurance market by creating and managing a comprehensive range of captive insurance and alternative risk transfer structures.

Their capabilities include the establishment and management of captive insurance programmes as well as the management of insurance (and reinsurance) companies. With the use of protected cell companies (PCCs), incorporated cell companies (ICCs) and special purpose vehicles they are able to offer a diverse range of solutions for a wide range of global clients.

Being independent of any larger broker, insurer or other institution enables them to provide a level of impartial advice and services to their clients.

The island of Jersey offers a viable choice of jurisdiction for international insurance business with the relevant and required legislation and also the regulatory framework. In addition it benefits from a wider range of expertise and ancillary services that some other jurisdictions cannot match, such as legal, banking, accounting and investments.

Full details can be found on the company website: [www.vantage.je](http://www.vantage.je)